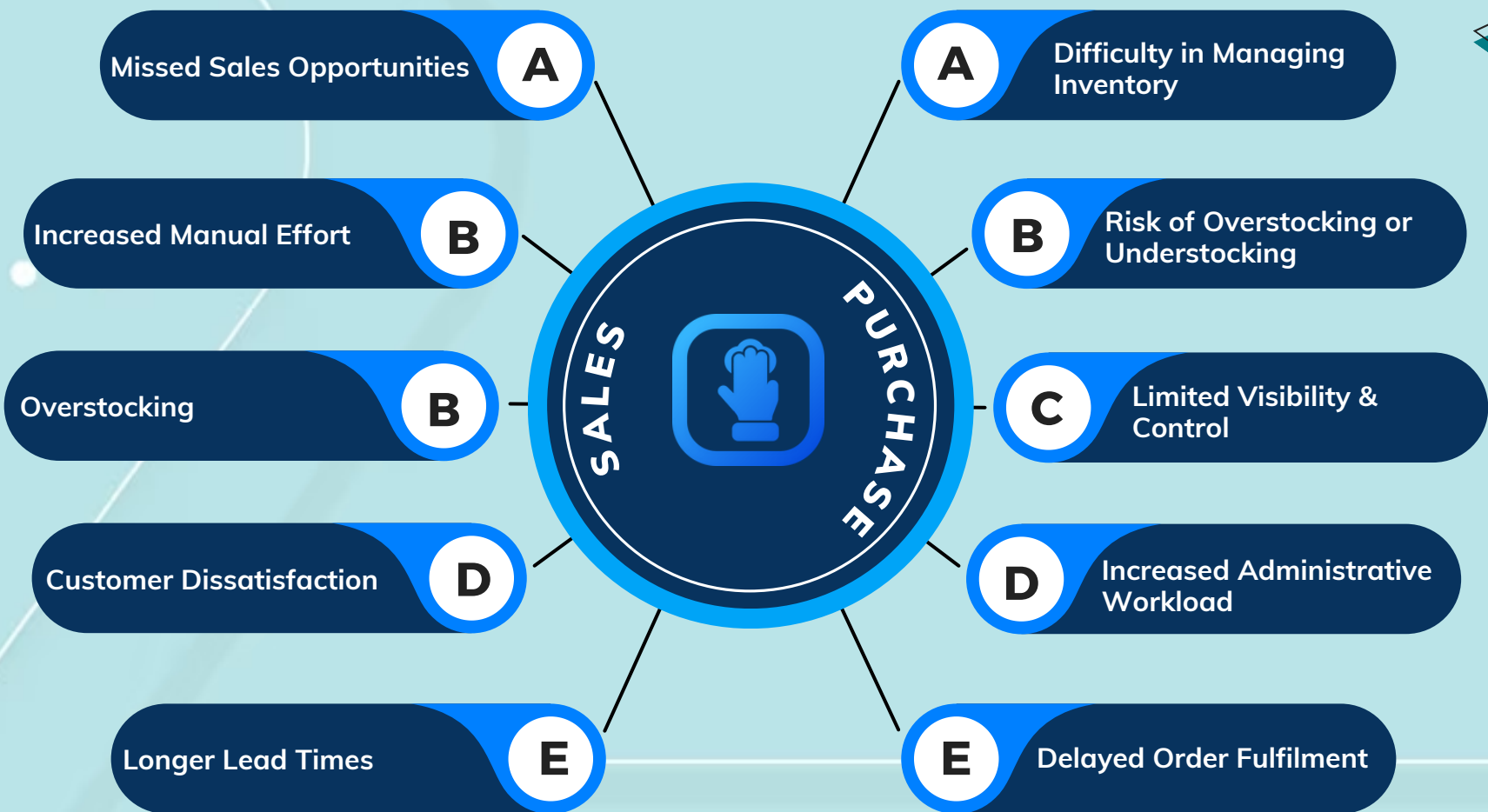


SHORT CLOSE FEATURE



CHALLENGES



SHORT CLOSE PURCHASE & SALES ORDER BENEFITS:

BETTER ALIGNMENT WITH BUSINESS GOALS

IMPROVED FORECASTING ACCURACY

INCREASED AGILITY

FASTER SALES CYCLE

INCREASED REVENUE

INCREASED WIN RATES

BETTER USE OF RESOURCES

IMPROVED CUSTOMER EXPERIENCE

COST SAVINGS

IMPROVED SUPPLIER RELATIONSHIPS

 Microsoft Dynamics® 365